

Approved For Release 2001/04/04 : CIA-RDP61-00017A000100050009-8

Office Memorandum • UNITED STATES GOVERNMENT

TO : FOR THE RECORD

DATE: 9 November 1953

FROM : Chief, Jr. Officer Officer Training Division

SUBJECT: Notes on the Consultant Contact Week (2-6 November)

1. If possible, it would seem desirable to orient the Consultants immediately after they have been cleared to the various aspects of the program to come, the purposes of bringing them here, the reasons for arranging the program as it is, and the desirability of raising questions. It would seem desirable to give them a clear understanding that fundamentally this program is for procurement of Junior Officer Trainees. In spite of the heavy day they had on Monday, it would appear that the only time when this could be done would be after five o'clock in the afternoon or after supper in the evening.

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2. The discussions with [REDACTED] were very effective. I got the impression, however, that it would be desirable to work out in advance an agreement with Security on just how these people would operate. To go into considerable detail on this point would be desirable. Such matters as discussion with their colleagues of the fact that they are working for us and just how overt can they be should be carefully gone into.

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3. [REDACTED] emphasized the fact that "just people" determined the success of this enterprise. He made four points which he considered necessary for people going into the DDP:

a. The first was a high I.Q. A person must be bright, but for his purposes not necessarily well educated.

b. He should have an inquiring mind.

c. He must be reasonably stable. Temperament is important. People in this business are subject to frustrations; they must have resiliency.

d. The fourth he described as that ability to influence someone to do what he does not want to do. That is to say, persuasiveness. As an example of this quality he pointed out that espionage is not done for fun. For the agent to be effective, he must have some reason for carrying on his work, and that, of course, depends on the quality of the man and the knowledge of the background which has led him to do this work. The case officer

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must, therefore, be able to convince the agent that what he is doing makes sense to him (the agent). All of this boils down to a need for a strong personality and the ability to sell the agent on whatever he is to undertake.

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4. [REDACTED] should, I think, have started with more basic backgrounds as a springboard and then have told the Consultants what they could and could not do. I believe that he would have made a more effective start if he had explained first how Security is so important and then how operations are blown, followed by the reasons for some of the procedures that are involved and as much as possible of the details of how an investigation is made.

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5. There was some comment that with so much to learn about the Agency, it would seem desirable to condense [REDACTED] presentation. The table of organization of the Agency was effective and worth doing. Much of the philosophizing, however, and the discussions were not so important in the minds of the Consultants to whom I talked as would have been the opportunity to meet other executives and to get their points of view about the work to be done.

In the light of the preceding paragraph, it would seem that we might improve the program by scheduling it as follows:

Tuesday: Mr. Baird

25X1A9a Wednesday:

Thursday:

JOT Panel


Friday: Reserve in its entirety for Personnel

In my view, the Language Laboratory was poorly done, but I think that with proper briefing and preliminary arrangements a series of very interesting demonstrations could be worked out. For this reason I have included it in the above suggestion.

I think it very important for me to have opportunity to discuss the JOT Program and to answer questions for a reasonable period and to be

sure that time is set aside for this purpose. The suggested timetable would assure such an opportunity.

6. I feel that the Tuesday evening party was well worth the time, trouble, and expense involved.

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FROM:

Ch., Jr. Officer Training Division
1305 I Building

NO.

DATE

9 November 1953

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